

chicos 2022

The logo for 'chicos' features a stylized white wave or swirl design on a circular background, positioned at the bottom of the vertical text.

Caribbean Hotel Investment Conference & Operations Summit

November 9-11, 2022
Hilton La Romana, All-Inclusive Resort
Dominican Republic



WEDNESDAY, NOVEMBER 9, 2022

6:00 pm - 8:00 pm – **Networking Opening Cocktail Reception hosted by MITUR, Ministry of Tourism for the Dominican Republic**

The Sunset Garden - Hilton La Romana

THURSDAY, NOVEMBER 10, 2022

7:00 am – **REGISTRATION**

7:30 am - 8:30 am – **Networking Breakfast** - *Las Palmas Prefunction*

8:30 am - 9:40 am – **WELCOME, GLOBAL & REGIONAL PRESENTATIONS** - *Las Palmas Ballroom*

Welcome Comments

Parris Jordan, Chairman – CHICOS

Minister David Collado, Minister of Tourism - Government of the Dominican Republic

Global & Regional Hotel Performance

Hannah Smith, Senior Consultant – STR

Overview of Caribbean Lodging Market

Parris Jordan, Chairman - CHICOS

Kristina D'Amico, Senior Vice President - HVS

Caribbean Hotel Industry: Emerging Trends, Challenges and Opportunities

George Spence, Managing Director – Luxe Capital Americas

9:40 am - 10:30 am – **GENERAL SESSION** - *Las Palmas Ballroom*

Hospitality Leaders Outlook

Moderator: **David Larone**, Special Advisor, Valuation & Advisory Services – CBRE Group

Panelists:

José Carlos Azcárraga, Chief Executive Officer – Grupo Posadas

Laurent de Kousemaeker, Chief Development Officer – Marriott International

Gustavo Viescas, President, LATAMC – Wyndham Hotels & Resorts

Bruce Wardinski, Chairman and Chief Executive Officer – Playa Hotels & Resorts

10:30 am - 11:00 am – **Networking & Exhibitor Coffee Break** - *Las Palmas Prefunction*

11:00 am - 11:15 am – **GENERAL SESSION** - *Las Palmas Ballroom*

Presidential Address

11:15 am - 11:45 am – **GENERAL SESSION** - *Las Palmas Ballroom*
Hospitality Leaders One-on-One Interviews, Part 1

Moderator: **Matt Norton**, Practice Area Leader, Real Estate - K&L Gates LLP

Owner/Operator:

Frank Rainieri Sr, Founder – Grupo Puntacana

Developer:

Patrick Freeman, President – Cisneros Real Estate

11:45 am - 12:20 pm – **GENERAL SESSION** - *Las Palmas Ballroom*
Equity Investors Outlook

Moderator: **Gary Brough**, Managing Director – Baker Tilly

Panelists:

Andro Nodarse-Leon, Founder and CEO – LionGrove

Andrew Farkas, Founder & CEO – Island Capital Partners, LLC

Nicholas Hecker, Executive Managing Director & Chief Investment Officer – Sculptor Real Estate

12:20 pm - 1:10 pm – **GENERAL SESSION** - *Las Palmas Ballroom*
Caribbean Hotel Investments: Industry Perspectives

Moderator: **Stephanie Ricca**, Editorial Director – Hotel News Now

Panelists:

Joan Bertran, Global Head of Commercial Real Estate & Hotels – Banco Sabadell

Gerhard Beukes, Managing Director – Colliers International

Christian Charre, Executive Vice President - CBRE Hotels CBRE, Capital Markets

Javier Coll, Group President, Global Business Development – Apple Leisure Group

Juan Corvinos, SVP Development, Architecture & Construction – Hilton Hotels

1:00 pm - 2:30 pm - **NETWORKING LUNCH** - *On-site Restaurant - Spice Market*

2:30 pm - 3:20 pm – **GENERAL SESSION** - *Las Palmas Ballroom*
Dominican Republic Investment Panel – Highlighting Opportunities

3:20 pm - 4:10 pm – **BREAKOUT SESSION 1 A - Bayahibe**
All-Inclusive Hotels: The Continued Rise and Penetration of this Asset Class

Moderator: **Robert MacLellan**, Principal – MacLellan Associates

Panelists:

Paula Cerrillo, Director of Development - Marriott International
Mauricio Elizondo, Director of Development - Grupo Posadas
Fernando Fernandez, Vice President Development – Apple Leisure Group
Nicole Tilzer, Senior Director of All Inclusive & Resort Strategy - Hilton Hotels

3:20 pm - 4:10 pm – **BREAKOUT SESSION 1 B - Las Palmas I**
Development Opportunities in the Region

Moderator: **Simon Taylor**, Director - BCQS International

Panelists:

Paul Adan, Senior Regional Vice President Development - IHG Hotels & Resorts
Bill Clegg, Regional Director, Franchise Development – Best Western
Alex Mai, Head of Development, LATAM & Caribbean - Choice Hotels International
Doug Smith, Head of Institutional Development & Management – Wyndham Hotels & Resorts

4:10 pm – 4:40 pm - **Networking & Exhibitor Coffee Break** - Las Palmas Prefunction

4:40 pm - 5:30 pm – **BREAKOUT SESSION 2 A - Bayahibe**
Luxury, Branded Residential and Mixed-Use in the Caribbean

Moderator: **Dr. Clay Dickinson**, Assistant Teaching Professor, Florida International University

Panelists:

Camilo Bolanos, Vice President of Development & Real Estate - Hyatt Hotels Corporation
Bojan Kumer, Vice President, Caribbean and Latin America, Development - Marriott International
Pablo Maturana, Director of Development, Latin America & Caribbean – Hilton
Andrew Miele, Director of Development – Six Senses Hotels Resorts Spas
Todd Ruff, Vice President of Development - Mandarin Oriental Hotel Group

4:40 pm - 5:30 pm – **BREAKOUT SESSION 2 B - Las Palmas I**
Changes to the Caribbean Lodging Market Post- Pandemic, Part 1

Moderator: **Martyn Bould** MBE, Chairman – Bould Consulting Limited

Panelists:

Paul Weimer, Executive Vice President – CBRE Hotels
Louis Alicea, Senior Director of Development, Caribbean – Wyndham Hotels & Resorts
Jamie Sharpe, SVP, Real Estate & Hospitality Team – McGriff
Roland Mouly, SVP Strategic Partnerships - Premier (Ashford Inc.)

6:00 pm - 8:00 pm **Cocktail Reception**

FRIDAY, NOVEMBER 11, 2022

8:00 am - 9:00 am – **Networking Breakfast**

Las Palmas Prefunction

9:00 am - 10:00 am – **GENERAL SESSION - Las Palmas Ballroom**

Caribbean Government Leaders Panel

Moderator: **John Lancet**, Senior Managing Director, Practice Leader, Southeast & Caribbean – HVS

Panelists:

Joseph Boschulte, Commissioner – USVI, Department of Tourism

David Collado, Minister of Tourism - Dominican Republic

Kenneth Vernon Bryan, Minister of Tourism - Cayman Islands

Ruisandro Cijntje, Minister of Economic Development - Curacao

10:00 am - 10:50 am **BREAKOUT SESSION 3A - Las Palmas I**

Construction and Design Panel

Moderator: **Eric Ullman**, Principal - OBMI

Panelists:

David Beckley, SVP, Client Advocate, Real Estate & Hospitality – McGriff

Juan Mosseri, Sales Manager - E-Finity Distributed Generation

Gavin Dick, Managing Director - Dick Construction Management

Sanjay Amim, Director - BCQS International

10:00 am - 10:50 am **BREAKOUT SESSION 3B - Bayahibe**

Changes to the Caribbean Lodging Market Post-Pandemic, Part 2

Moderator: **Dr. John Niser**, Director Intl School of Hospitality and Tourism – Fairleigh Dickinson University

Panelists:

Michael Register, SVP – HighGate Hotels

Amy Ironmonger, Partner – K&L Gates LLP

Jose Ariza, Senior Partner - Investa Capital Partners

Jose Matheu, Corporate BP Finance Residences and Golf - Grupo Pinero

10:50 am – 11:10 am - **Networking & Exhibitor Coffee Break**

Las Palmas Prefunction

11:10 am - 11:40 am - **GENERAL SESSION** - *Las Palmas Ballroom*
Hospitality Leader One-on-One Interviews, Part 2

Moderator: **Matt Norton**, Practice Area Leader, Real Estate - K&L Gates LLP

Airline:

Oliver Bojos, VP of Operations – American Airlines

Owner/Operator:

Fernando Mulet, Executive Vice President & Chief Investment Officer – Playa Hotels & Resorts

11:40 am - 12:30 am - **GENERAL SESSION** - *Las Palmas Ballroom*
Lenders Panel

Moderator: **George Spence**, Managing Partner – Luxe Capital Americas

Panelists:

Isabel de Caires, Director Investment Banking – CIBC FirstCaribbean International Bank

Ilan Marcoschamer, Senior VP - Commercial Real Estate – Banco Sabadell Miami Branch

Stefan Wright, Lead Investment Officer, Corporate Division – IDB Invest

Kenneth Marti, Director of Tourism – Ban Reservas

12:30 pm - **Closing Remarks**

HOSTS



Ministerio de Turismo
REPÚBLICA DOMINICANA

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MEDIA & EDUCATION



Boston University School of Hospitality Administration



Chaplin School of Hospitality & Tourism Management